# PARADIGM SHIFTS IN MANAGEMENT PRACTICES IN THE ERA OF INDUSTRY 4.0

Sruthi.S Dr. Sanjay Kumar Barik Subrata Das Dr. Mourlin.K Dr.Pragya Singh



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## **ABOUT THE EDITORS**

Sruthi.S, completed Post Graduation in Masters of Commerce with specialization in Finance from Department of Commerce, University of Kerala, Kariyavattom Campus. She qualified NTA UGC NET in the year 2020. Currently she is working as Managing Editor in Journal of Exclusive Management Science. She had participated in more than 150 National and International Conferences and presented Research papers in 102 International / National Conferences. She had published many Research Papers in National and International Books having ISBN and also in many International Peer Reviewed and Refereed Journals including UGC CARE listed and Scopus indexed Journals.



She received Global Educational Awards 2020 titled "Best Researcher" for remarkable achievements in the field of Research and Publications and also received Global Professionals- Educationalist Awards titled "International Star Excellence Award" in the year 2020 from Sarojini Research and Development Council, New Delhi. She edited more than 25 International and National Books having ISBN.



**Dr. Sanjay Kumar Barik**, has 15 Years of Experience in Teaching, Marketing, Rural Development and Retail Management. He was the Editor of 1 National Edited Book with ISBN. He has Published 2 Research Articles in National and International Edited Book with ISBN. He has the membership of 6 National and International Organizations. He has participated in 16 International Conferences/Webinars and 25 National Conferences/Webinars. He has received 31 National/ International Awards in different Categories and has received 6 Honorary Doctorate Awards. His Fields of Interest are Guidance, Counselling, Education Consulting and Research Methodology.

Subrata Das, is an Assistant Professor in the Department of Commerce, Vidyanagar College, Charashyamdas, South 24 Parganas, West Bengal, affiliated to University of Cakutta. He has been teaching for last 5 years in UGlevel. He is also life member of different academic bodies in the state and national level. He specializes in Accounting and Finance. He completed his M.Com and M.Phil fromUniversity of Calcutta and also a PhD research scholar in the same University under Department of Commerce. He published 9 research papers in different reputed journal and edited volume. He also presented papers in many national and international level seminars.





**Dr. Mourlin.K**, is a resourceful academician, a strategic administrator, dedicated researcher and philanthropist. In pursuit of his academic excellence, he has a number of academic qualifications namely: MBA degree in Rural Management from Xavier Institute of Management (XIDAS), Jabalpur, Bachelor's degree in Rural Development Science, with securing the First Rank, Bachelor's degree in Theology (BTH), and Bachelor of Philosophy (BPH). He has received his Doctoral degree in Business Management (Human Resource) in the area of Strategic Human Resource Development from University of Burdwan, West Bengal. His thesis, "An Empirical Study on Strategic Human Resource Development in Select Non-governmental Organizations" is an empirical study of the applicability of theoretical propositions of Human Resource Management on the NGOs of India. He has a number of research publications in Journals, Books and presented a number of research papers in the national and international conferences. His teaching interests are Business Ethics, Competency Management, Talent Management, Project feasibility and CSR Projects.

**Dr. Pragya Singh**, Currently designated at the position of Assistant Professor in Commerce at Shyama Prasad Mukherjee Govt. P.G. College, University of Allahabad, Prayagraj (U.P). She is having 11+ years of teaching experience. Before joining Shyama Prasad Mukherjee Govt. P.G. College worked as an AssistantProfessor (Approved Faculty) in Sinhgadcollege of science, Ambegaon, Pune and in G.H.Raisoni Arts and Commerce college, Pune under SPPU. She is guiding students in the field of Commerce for Ph.D, Under University of Allahabad She presented research paper in International Conferences and paper published in renownedJournals. One recently published paper "Covid 19: A SWOT Analysis" in International Journal of creative research thoughts.

Archers and Elevators Publishing House 131, AGB Layout, 6th Cross, Hesaragatta Main Road, Bangalore - 560090

Karnataka. India.





2020-21

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**Archers & Elevators Publishing House** 

Bangalore - 560 090 India.

ISBN: 978-93-90996-59-9

ARCHERS & ELEVATORS PUBLISHING HOUSE No.54, MM Layout, Hesaragatta Main Road, Bangalore -560090 Mob: + 91 9164362263 E-mail: archerselevators@gmail.com Website: www.aeph.in

**Paradigm Shifts in Management Practices In the Era of Industry 4.0** © Archers and Elevators Publishing House

First Edition 2021

ISBN: 978-93-90996-59-9

Price: 28s. 850/-

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**PRINTED IN INDIA** A & E printers, Bangalore-90.

ISBN: 978-93-90996-59-9

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## PLANT NURSERY BUSINESS: A NEW WAY OF ENTREPRENEURSHIP IN THE DISTRICT OF SOUTH 24 PARGANAS, WEST BENGAL.

#### Gourab Das

Assistant Professor, Department of Commerce Vidyanagar College, South 24 Parganas, West Bengal

#### Subrata Das

Assistant Professor, Department of Commerce Vidyanagar College, South 24 Parganas, West Bengal

#### ABSTRACT

Plant nursery business is one of the emerging businesses now days in rural area. Applications of entrepreneurship in plant nursery business enhance the knowledge of modern entrepreneurship and agro-entrepreneurship. Buying and selling of plant improve the economic position of the locality. It may help create more and more employment, create more income which may lead to improve their standard of living. This paper has tried to investigate the needs of nurseries and discuss how entrepreneur can enter in this business, how this business can generate employment and at the same time help to flourish the local economy.

Keyword: Plant, Business, Economy, Employment etc.

#### INTRODUCTION

Nursery is a place where plants are propagated and grown to usable size. There are retail nurseries which sell to the general public, wholesale nurseries which sell only to other nurseries and to commercial landscape gardeners and private nurseries which supply the needs of institutions or private estates. Some retail and wholesale nursery sell by mail. Nurseries grow annuals, perennials, and woody plants (trees and shrubs). (Rathakrishan et.al. 2014)

These have a variety of uses: decorative plants for flower gardening and landscaping, garden vegetable plants, and agricultural plants. Nurseries often grow plants in a greenhouse, a building of glass or in plastic tunnels, designed to protect young plants from harsh weather (especially frost), while allowing access to light and ventilation.

Modern greenhouses allow automated control of temperature, ventilation and light and semi-automated watering and feeding. Some also have fold-back roofs to allow "hardening-off of plants without the need for manual transfer to outdoor beds. Some nurseries specialize in one phase of the process: propagation, growing out, or retail sale; or in one type of plant: groundcovers, shade plants, fruit trees, or rock garden plants. Nurseries remain highly labour-intensive. Although some processes have been mechanised and automated, other has not. It remains highly unlikely that all plants treated in the same way at the same time will arrive at the same condition together, so plant care requires observation, judgement and manual dexterity: selection for sale requires comparison and judgement. Business is highly seasonal, concentrated in spring and autumn. There is no guarantee that there will be demand for the product this will be affected by temperature, drought, cheaper foreign competition, fashion, etc. A nursery carries these risks and fluctuations.

## LITERATURE REVIEW

•

# International perspective

Tebkew . et.al. (2020) analysed in their study that socio economic contributions of urban tree nurseries. These are vital economic activities in major cities of Ethiopia in general and particularly in Bahirdar and Gondar cities. They also analysed urban nursery seedling production was profitable and potential business enterprise in the cities and expected to contribute for the development of nursery expansion to the nursery owner.

Robo & Mazadu (2018) examined the viability of seedling production in nurseries within Bauchi metropolis in Nigeria with the aim of investigating whether it is financially feasible for young to engage in seedling productions in order to reduce the rate of unemployment in the Bauchi metropolis. Seedling nurseries are mean of self-employment opportunity that generates income with relatively low investment expenditure in the study area. There is great need for adoption of this enterprise in order to reduce poverty and unemployment rate in

McElwee (2006) suggests that a major challenge for the agricultural sector is to enable farmers to develop their entrepreneurial skills. It may well point to the fact that if the sector is under as much strain as many would suggest, then farmers of all types will require economic support and greater emphasis on education and training may be necessary

Haque, Monayem & Rashid (2007) presented in their study that in Jessore and Gazipur districts, the socio-economic status of plant nursery business in Bangladesh. This business has vast potentials of generating employment and income of the owners. This nursery is also important for the protecting of environmental sustainability also.

Botha, Witkowski & Cock (2005) found in the study that nurseries aim to become commercially viable, many do, increasing challenges in implementation as a project must generate sufficient income in the long term to ensure its survival and to distribute satisfactory benefits to participants. The business nurseries are compared with commercial attributes of outreach sector enterprises. They also found this nursery also help to protect in conservation of environmental as well.

#### National perspective

Ruchira (2012) studied that in Udaipur, Rajasthan maximum private plant nursery owners have only primary education than have more than 5 years of experience of this business. This business has vast potentials of generating employment and income of the owners. The yearly net returns per nursery were Rs. 145226.5. The rate of returns over full-cost was found to be 14%. This plant nursery is also very much helpful for protecting environment too.

Raju and Raju (2015) found the implication of expanding urbanization will be a decline in the rural population and to ensure the sustainability of food production, rural communities, and natural resources there is a need of rural Entrepreneurship is a strategic development Agricultural development. intervention that has the potential to accelerate the rural development process.

Agricultural entrepreneurship is vital for the generation of employment in the rural areas and for promoting incomes and earnings of people.

• Choudhury & Easwaran (2019) showed the common platform and unity amongst farmers regarding the prices of the product are very much important without which farmers fail to get the benefits. Societal recognition is more important in pursuing an occupation like agricultural entrepreneurship.

• Sarah et. all (2015) explained the .key contextual dimensions of the agricultural sector: these are identity, family, and institutions, which provide promising opportunities for agricultural entrepreneurship.

#### SIGNIFICANCE OF THE STUDY

#### • Academic significance

Applications of entrepreneurship in plant nursery business enhance the knowledge of modern entrepreneurship and agro-entrepreneurship. How it will solve the local unemployment or generate more employment, a model may be developing in this regards. It also leads to develop the relation between plant nursery businesses with protection of environment.

#### • Economic point of view

- a. Plant nursery development technique may develop a new idea in agribusiness. Such business can help to develop non traditional business for young village people as start up business.
- b. Buying and selling of plant improve the economic position of the locality. It may help create more and more employment, create more income which may lead to improve their standard of living.
- c. It will also help to crate sustainable development from the point of view of environment.

#### **OBJECTIVES OF THE STUDY**

- 1. To know the percentage of employment generation in this particular field of nursery business.
- 2. To assesses effects to this business of plant nursery on the local economy.

#### **RESEARCH METHODOLOGY**

The study is dependent on primary data collected a structured questionnaire and administer among the sample employees & employer to elicit relevant information from them, keeping the objective of the study in mind. We have chosen 10 Nursery houses in south 24 parganas area and taken interview of 100 respondents. In continuation questionnaire contains both open ended and close ended questions to understand the situation of plant nursery business. In this case 5 point liker scale is used from strong agree to strong disagree (5 to 1). The secondary sources are collected through use of journal, research paper, and various reports of Government and authenticate finance website and online

#### ANALYSIS OF DATA

	Strongly Agree	Agree	Neutral	Disagree	Strongly Disagree
Generating Employment	72	20	5	3	0
Helpful for development of local Economy	60	20	10	10	0
Easy way of starting own Business	70	20	5	5	0
Problems of Capital for continuation of nursery	50	25	10	10	5

Source: Primary data

Table: 1 reveals that 50% of the male students using social media more than 6 hours in a day only 6% of the male students use social media less than 2 hours in a day as compared to 36% of female student's respondent. From the above observation it is clear that male students use more time on social media than female students.

#### **Chi-Square Test**

### • To assess the relationship between Plant Nursery Business and employment Generation

H01: There is no relationship between the Plant Nursery Business and employment Generation

Table 4: Chi-Square Tests					
Pearson Chi-Square Likelihood Ratio Linear-by-Linear	Value 156.295 <sup>a</sup> 178.124 48.140	df 4 4 1	Asymp. Sig. (2- sided) .000 .000 .000		
Association N of Valid Cases	100				

• The above tables give the result of Chi-Square test of association of attributes between the Plant Nursery Business and employment Generation. Several Statistics are reported here but the most commonly used is the Pearson Chi-Square. In Table 4 the p-Value is less than 0.05 percent level of significance. Therefore, the null hypothesis is rejected. In other words, there seems to be a relationship between Plant Nursery Business and employment Generation.

# • To Assess the Degree of Relationship between technical education and

- starting of plant nursery business. • H02: There is no significant relationship between technical education and

starting of plant nursery business.

Table 5: Chi-Square Tests					
			Asymp. Sig. (2-		
	Value	df	sided)		
Pearson Chi-Square	42.420ª	4	.000		
Likelihood Ratio	44.258	4	.000		
Linear-by-Linear Association	5.201	1	.025		
N of Valid Cases	100				

• The above tables give the result of Chi-Square test of relationship between technical education and starting of plant nursery business. Several Statistics are reported here but the most commonly used is the Pearson Chi-Square. In above table the p-Value is less than 0.05 percent level of significance. Therefore, the null hypothesis is rejected. In other words, there seems to be a significant relationship between technical education and starting of plant nursery business.

#### FINDINGS & CONCLUSION

It is found from the above study that:

- So many people are involved in this business directly or indirectly.
- About 15 % employments are generated in this field of business.
- It is very easy way to start own venture.
- To start the plant nursery business requirement of technical knowledge is less.
- Infrastructural and logistic problems are more in this business.
- Some of the entrepreneurs are now export their product.
- Training centre and financial support are needed in this sector.
- Assistance from Government Departments is welcome.

It can be said that plant nursery business will have great future and it creates lots of job opportunity. It also helpful to development for the local economy. More government intervention will also help to flourish this business and it will be a new way of entrepreneurship in rural area.

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